

## The greatest IH value contributions result from...

- Impacting the business process...  
*rather than from reducing health-related costs or workers' compensation premiums.*
- Designing process improvements to reduce or eliminate worker exposures...  
*that produce significant contributions to business profitability.*

## Significant savings from IH value contributions result from...

- Eliminating the hazard or implementing engineering controls...  
*instead of PPE and administrative controls, even if the initial cost is higher.*
- Industrial hygienists participate on business teams...  
*to optimize process design and solve problems that other professionals are not qualified to address.*

- Various download options of the study
- Detailed case studies
- Strategy and how you can use it
- Resources that demonstrate the IH value

The study is available FREE to anyone  
in the IH community.  
Visit [www.ihvalue.org](http://www.ihvalue.org) for more information.



$$Q = V \times A$$

## ***Strategy to Demonstrate the Value of Industrial Hygiene***